

# Present Financials

	2016	2017	2018	2019	2020	2021	2022	2023	2023
								4 Mths	8 Mths
Shop Sales	123,344	139,567	139,201	148,225	186,753	180,803	178,471	60,251	133,400
Purchases	-95,997	-108,685	-109,098	-114,601	-144,631	-142,936	-146,489	-51,079	-104,488
<b>Gross Profit</b>	<b>27,347</b>	<b>30,882</b>	<b>30,103</b>	<b>33,624</b>	<b>42,122</b>	<b>37,867</b>	<b>31,982</b>	<b>9,172</b>	<b>28,912</b>
<b>GP Margin</b>	<b>22.2%</b>	<b>22.1%</b>	<b>21.6%</b>	<b>22.7%</b>	<b>22.6%</b>	<b>20.9%</b>	<b>17.9%</b>	<b>15.2%</b>	<b>21.7%</b>
Post Office Income	14,479	16,184	16,011	15,985	18,116	19,578	17,582	5,778	11,539
<b>Operating Income</b>	<b>41,826</b>	<b>47,066</b>	<b>46,114</b>	<b>49,609</b>	<b>60,238</b>	<b>57,445</b>	<b>49,564</b>	<b>14,950</b>	<b>40,451</b>
Wages & Salaries	-34,176	-39,228	-41,762	-41,356	-46,030	-48,350	-48,578	-16,299	-35,486
Overheads	-6,235	-6,756	-6,833	-7,808	-9,723	-10,467	-10,493	-3,876	-7,521
Grants & Donations	3,002	2,474	746	916	1,989	1,740	0	0	2,358
Interest Earned	135	34	70	56	34	19	35	138	197
Net Rental Income	4,719	4,751	5,577	4,834	7,475	6,858	8,393	2,860	5,863
Loan Interest	-5,548	-5,316	-4,895	-4,676	-3,229	-3,278	-3,358	-1,119	-2,239
Covid Grant	0	0	0	0	10,000	0	0	0	0
<b>Operating Profit</b>	<b>3,723</b>	<b>3,025</b>	<b>-983</b>	<b>1,575</b>	<b>20,754</b>	<b>3,967</b>	<b>-4,437</b>	<b>-3,346</b>	<b>3,623</b>
Deferred Income	6,560	10,172	10,251	10,251	10,396	3,627	0	0	0
	10,283	13,197	9,268	11,826	31,150	7,594	-4,437	-3,346	3,623
Depreciation/Amortisation	-8,838	-12,281	-12,493	-12,676	-12,144	-7,148	-6,040	-2,013	-4,026
<b>Profit Before Tax</b>	<b>1,445</b>	<b>916</b>	<b>-3,225</b>	<b>-850</b>	<b>19,006</b>	<b>446</b>	<b>-10,477</b>	<b>-5,359</b>	<b>-403</b>

## Five Year Business Plan - Net Profit by Year

